

NYALA BROCHURE

SOLUTION OVERVIEW: THE NYALA

The Nyala is the embodiment of highly complex and specialized engineering, using proprietary materials and proprietary mechanisms that allow Secure Items to be encased in a protective safe.

In order to combat and prevent the rampant theft of Secure Items, our specialized engineering team designed and developed a bespoke solution to address the issue.

Through a closely monitored development period and our specialized engineering team we developed the Nyala Amoured.



PRODUCT WARRANTY

- THE NYALA IS BACKED BY A REPLACEMENT WARRANTY, SUCH THAT SHOULD THE NYALA BE DAMAGED TO THE EXTENT THAT ITS CONTENTS ARE REMOVED, THE NYALA AND ITS CONTENTS WILL BE REPLACED
- THE TERMS AND CONDITIONS DURATION AND OTHER ASPECTS OF THE WARRANTY FALL TO BE AGREED WITH THE CLIENT DEPENDENT ON THE CLIENT'S REQUIREMENTS

OPTIMIZED MANAGEMENT EFFICIENCY

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Technology at work for you

TESTED RESILIENCE – 60mins

The Nyala is constructed of highly specialized material using a unique proprietary design and composition to create an impregnable safe.

The Nyala specifications are:

- Length - 728mm
- Width - 642mm
- Height - 996mm
- Weight - 360kg

This is a 19 “U” Cabinet

- Operational temperature: ≤32C° internal
- Ventilation/heat dissipation: heat fins and ventilation apertures
- ❖ The versatile nature of the Nyala construction allows for the dimensions to be altered to accommodate any client specific requirements e.g. cabinet size, number of lithium-ion batteries and the like.
- ❖ The Nyala is designed to be anchored to either a plinth or to a structure and consists in a modular design capable of being joined to one or more Nyala’s placed on a site through an internal locking mechanism.
- ❖ The Nyala’s design and construction is such that the manufacturer operational ambient temperatures for Lithium-Ion batteries is respected through ventilation slots that do not affect the structural integrity.

Where required by the client, the Nyala is capable of being fitted with a Geo Locator so as to enable the live tracking of the Nyala and its contents.

Integrity Test Results

- ❖ The Nyala has been extensively tested to determine its ability to withstand the anticipated attacks.
- ❖ The tests conducted on the Nyala have been conducted based on a number of test protocols and have included:
 - Repeated blunt attacks using hammers, chisels, crow bars and other blunt tools;
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 - Repeated mechanical tool attacks in the form of grinding tools, cutting tools and the like.
- ❖ In all such tests, the Nyala has demonstrated that it will preclud and prevent access to its contents for a period in excess of 6hrs



Comprehensive ROI Analysis:

A detailed return on investment (ROI) analysis further underscores the financial impact of deploying Nyala solutions. Beyond direct cost savings from mitigated theft and damage, organizations can anticipate reduced insurance premiums due to enhanced security measures, increased uptime resulting from minimized disruptions, and improved customer satisfaction stemming from uninterrupted service delivery. When factoring in these elements, the full financial impact of investing in Nyala becomes apparent, demonstrating a compelling ROI for organizations.



Comprehensive Risk Mitigation
Saving Through Nyala Investment

The decision to invest in Nyala represents a strategic move towards mitigating the substantial risks associated with theft and damage to Lithium-Ion Batteries (LIBs) at telecom base station sites. The table below illustrates the significant financial implications of such incidents and the substantial savings achievable through the deployment of Nyala solutions.

Future Outlook:

Investing in Nyala not only addresses immediate security concerns but also unlocks long-term benefits for organizations. Nyala solutions contribute to improved operational efficiency by reducing downtime associated with theft incidents and facilitating seamless operations. Additionally, the enhanced security provided by Nyala bolsters the organization's reputation for reliability and resilience, paving the way for sustained cost savings and competitive advantage over time.

Integration with Overall Security Strategy

Nyala solutions seamlessly integrate with organizations' overall security strategies, complementing existing measures and contributing to a holistic approach to risk management and asset protection. By leveraging advanced security features such as remote monitoring, CCTV integration, and access control, Nyala enhances the effectiveness of overall security protocols, ensuring comprehensive protection of critical assets and infrastructure.

The data underscores the critical importance of proactively addressing security vulnerabilities at telecom base station sites. Nyala not only offers robust protection against theft and damage to LIBs but also delivers substantial long-term benefits and a compelling ROI for organizations. The decision to invest in Nyala is not just a prudent financial choice but also a strategic imperative to safeguard critical assets and ensure operational resilience in the telecommunications industry.

(i) Insurance:

- contents and unit replacement insurance included in cash price for 36 month term from date of installation and commissioning.
- Maximum content replacement cover R120 000.00.
- Maximum content replacement cover is capable of increase according to customer request and appropriate price / insurance premium adjustment.

(ii) Finance Options:

- Rental to Own option(Opex):
- Outright Purchase (Capex):

(iii) Conditions:

- Price and conditions of Finance options together with Insurance are subject to Minimum Order Quantity of 1500 units purchase over 12 month period.

